

**Job Title: Construction Professional, Handyman/Carpenter**

**Job Location:** Reno, NV

**Compensation:** \$85,000 to \$90,000 (including guaranteed first year base salary, car allowance, and mileage reimbursement; change to reduced base plus commission beginning year two). Established and growing customer base.

Sun Mountain Custom Doors, an industry-leading manufacturer of custom doors and other architectural millwork products, is seeking an experienced construction professional/handyman/carpenter with strong office skills. This position will present and sell the company's custom doors and architectural products in the Reno/Tahoe area (with a preferred home location in Reno, Nevada). Sun Mountain has been in business over twenty years providing upscale building products directly to trades in the luxury home-building industry (custom home builders, architects, and interior designers). This position will perform field sales (little overnight travel) to an established and growing customer base in Reno/Tahoe.

The ideal candidate will have extensive residential construction experience, or handyman/carpentry skills, and strong office/PC skills. Training will be provided.

**Essential Duties and Responsibilities:**

- Full-time outside sales position covering Reno/Tahoe (little overnight travel)
- Prospecting with builders, architects, interior designers, and homeowners
- Completing accurate take-offs and quotes for custom doors and architectural millwork products
- Closing quotes to orders/sales, responding to concerns, and troubleshooting problems
- Developing long term repeat sales relationships with customers

**Education and Experience:**

- Bachelor's degree in Business or a relevant field, or an equivalent combination of education and experience
- Minimum of three years residential construction experience or equivalent handyman/carpenter skills, preferably in the custom home-building industry
- Project superintendent/management experience preferred
- Strong office/administrative skills

**Qualifications:**

- Product knowledge of interior/exterior wood doors for luxury residential applications preferred (training will be provided)
- Expert math skills, accuracy, and attention to detail in completing product take-offs from site walks and/or blueprints
- Demonstrated ability to prospect, present, quote, close, and develop repeat sales relationships preferred
- Historical record of sales achievement and year-over-year growth preferred
- Strong computer skills, including typing (minimum 40 wpm), use of the MS Office Suite, and use of enterprise-scale CRM and ERP systems preferred
- Self-driven with initiative and the ability to work independently

- Experience working for and reporting to remote management
- Must have a current, valid drivers' license
- Must have a reliable personal vehicle with a professional appearance (car allowance and mileage reimbursement provided)
- Only candidates within a 45-minute commute of Reno, Nevada (no relocation support is available)

**Physical Demands:**

- Ability to travel 90% of the time via car, with little overnight travel

**Benefits:**

Benefits include medical, dental, vision, life insurance, short term disability insurance, 401(k) with company match, paid leave, and paid holidays.

**To Apply:**

E-mail résumé and cover letter to [careers@sunmountaindoor.com](mailto:careers@sunmountaindoor.com). No phone calls, please. No recruiters or outside agencies.